



OCEAN PINES ASSOCIATION, INC.
BOARD OF DIRECTORS' BUDGET SESSION
Monday, February 6, 2017
9:30 am, Board Room, Administration Building

PRESENT: Tom Herrick, Brett Hill, Cheryl Jacobs, Doug Parks and Dave Stevens. Pat Supik participated via telephone. Slobodan Trendic was absent.
ALSO PRESENT: Gene Ringsdorf, Art Carmine, Mary Bosack, Michelle Bennett, 2 members of the press and 6 Association members.

Call to Order – Mr. Herrick called the meeting to order at 9:30 am.

President's Remarks- Mr. Herrick stated this is part of the Budget process. We're here to review and give guidance on amenity fees.

Public Comment-

Julie Woulfe- 20 Clipper Ct. - RSAC worked on proposal of fees last fall for the Board, copies have been emailed. (She handed out copies) The proposal reduces the fees to grow the sports. With Colby, Denise & Julie there is great potential to increase membership. She encourages the Board not to charge Pickleball additional fees to use Community Center.

Neil Gottesman- 57 High Sheriff Trail - Mumford's Landing did great job last night on the Super Bowl party! He asked the Board to reconsider charging pickleball additional fees to use the Community Center and raising membership fees. We need an incentive to recruit new members. The new courts at Manklin are appreciated. However, losing 1 court at Community Center is a disincentive.

Board discussion on Amenities:

Mr. Hill explained the proposed changes. (Attached)
After a lengthy discussion the following decisions were made.

Associate Members, Beach Club Pool Membership, Bundled Packages- Approved, 5 in favor (Herrick, Hill, Parks, Jacobs and Supik) 1 abstain (Stevens).

Beach Club parking- approved, all in favor.

Daily Pool rates- all in favor.

Racquet- the Board needs further discussion- Colby will analyze gym usage and Mr. Hill will send to the Board.

Mr. Hill left at 11:15 am.

Golf Memberships- Mr. Herrick requested the Board instruct the GM to survey similar area courses fees and compare our rates, and report back to Board, approved, 5 in favor.

The Board discussed the low fuel sales budget.

Mr. Ringsdorf suggested postponing the Public Presentation on Friday. The Board agreed. They decided to postpone Friday's presentation but use the same date and time for further budget discussions.

At 12:27 pm, Mr. Parks moved to adjourn, Mr. Stevens seconded, all in favor.

Respectfully submitted:
Tom Herrick, President