

## FORECAST/BUDGET COMPARISON

				FORECAST
REVENUES	2016-17 BUDGET	2016-17 FORECAST	2017-18 BUDGET	BUDGET CHANGE
ADMINISTRATION	5,502,265	5,531,418	5,756,547	225,129
MEMBERSHIP	3,000	4,225	16,500	12,275
PUBLIC RELATIONS	43,750	49,000	50,000	1,000
COMPLIANCE / PERMITS / INSPECT	138,525	155,950	159,825	3,875
PUBLIC WORKS	55,000	74,000	85,000	11,000
POLICE	490,500	508,000	463,500	(44,500)
RECREATION / PARKS	323,265	281,807	310,115	28,308
RACQUET SPORTS	79,112	62,515	52,295	(10,220)
AQUATICS	770,498	811,005	915,305	104,300
GOLF OPERATIONS / F&B	1,257,667	1,159,210	1,261,679	102,469
BEACH CLUB	334,750	328,117	528,787	200,670
BEACH PARKING	430,830	436,383	426,390	(9,993)
YACHT CLUB	1,471,660	1,128,762	1,523,247	394,485
MARINAS	278,550	304,004	298,024	(5,980)
<b>SUB-TOTAL</b>	<b>11,179,372</b>	<b>10,834,396</b>	<b>11,847,214</b>	<b>1,012,818</b>
CAPITAL FROM RESERVES	3,363,545	3,390,925	1,682,992	(1,707,933)
FROM OPERATING FUNDS	0	284,650	0	(284,650)
<b>TOTAL REVENUES</b>	<b>14,542,917</b>	<b>14,509,971</b>	<b>13,530,206</b>	<b>(979,765)</b>
<b>EXPENDITURES</b>				
ADMINISTRATION	511,996	499,807	470,654	(29,153)
MANAGER'S OFFICE	286,291	289,009	266,173	(22,836)
FINANCE	475,052	583,254	645,473	62,219
MEMBERSHIP	105,355	110,693	136,773	26,080
PUBLIC INFO / MARKETING	302,860	298,670	354,090	55,420
COMPLIANCE / PERMITS / INSPECT	206,857	221,499	158,415	(63,084)
GENERAL MAINTENANCE	498,584	527,631	763,595	235,964
PUBLIC WORKS	1,355,715	1,424,283	1,587,473	163,190
FIRE / EMS	507,521	507,521	476,429	(31,092)
POLICE	1,729,824	1,719,755	1,792,661	72,906
RECREATION / PARKS	876,245	824,655	822,475	(2,180)
RACQUET SPORTS	97,536	76,565	49,672	(26,893)
AQUATICS	820,330	843,376	846,915	3,539
GOLF OPERATIONS / F&B	1,391,045	1,317,133	1,351,997	34,864
BEACH CLUB	200,649	200,498	290,626	90,128
BEACH PARKING	63,129	46,995	50,270	3,275
YACHT CLUB	1,437,164	1,307,178	1,521,642	214,464
MARINAS	118,164	108,873	112,573	3,700
<b>SUB-TOTAL</b>	<b>10,984,317</b>	<b>10,907,395</b>	<b>11,697,906</b>	<b>790,511</b>
TOTAL CAPITAL FUNDING	3,490,800	3,534,776	1,832,300	(1,702,476)
SPORTS CORE LOAN PRINCIPAL	67,800	67,800		(67,800)
TO OPERATING FUNDS	0		0	0
<b>TOTAL EXPENDITURES</b>	<b>14,542,917</b>	<b>14,509,971</b>	<b>13,530,206</b>	<b>(979,765)</b>