



#21 MUMFORDS/ THE COVE

		YACHT CLUB 2018 BUDGET WORKSHEET								
		2012	2013	2014	2015	2016	2017	2017	2018	2018
		ACTUALS	ACTUALS	ACTUALS	ACTUALS	ACTUALS	BUDGET	FORECAST	STAFF	FINAL
REVENUE										
329	FACILITY RENTAL	14,050	10,350	2,950	23,260	42,881	60,000	40,961	39,500	
384	FOOD BANQUET	235,787	159,760	93,369	407,093	405,495	451,000	333,125	477,225	
385	FOOD REGULAR	668,066	574,678	281,623	842,134	740,847	949,400	679,116	935,000	
386	BEVERAGE REGULAR	419,221	352,247	197,636	481,632	491,239	530,000	487,507	650,000	
387	BEVERAGE BANQUET	77,038	50,934	26,502	169,192	155,580	191,000	128,310	159,075	
	TOTAL REVENUE	1,414,162	1,147,969	602,080	1,923,311	1,836,042	2,181,400	1,669,019	2,260,800	0
COST OF SALES										
402	FOOD BANQUET	58,237	39,930	23,086	129,439	142,749	157,850	116,942	114,534	0 24%
403	FOOD REGULAR	323,649	276,344	143,729	388,673	289,597	371,640	258,607	420,750	0 45%
405	BEVERAGE REGULAR	121,449	93,322	53,350	112,027	127,452	132,500	132,630	162,500	0 25%
406	BEVERAGE BANQUET	19,421	12,734	6,625	42,298	37,707	47,750	32,078	39,769	0 25%
	TOTAL COST	522,756	422,330	226,790	672,437	597,505	709,740	540,257	737,553	0 33%
	NET REVENUE	891,406	725,639	375,290	1,250,874	1,238,537	1,471,660	1,128,762	1,523,247	0 67%
		63%	63%	62%	65%	67%	67%	68%	67%	#DIV/0!
EXPENSES										
419	PAYROLL BANQUET	14,961	7,839	15,298	111,657	113,695	128,400	88,445	127,260	
420	PAYROLL REGULAR	489,303	407,339	249,355	573,310	510,702	591,393	505,791	608,843	
435	OVERTIME	49,325	50,512	11,436	68,811	19,004	20,000	29,274	25,900	
445	PAYROLL COST	133,613	132,477	88,706	178,722	160,463	186,680	165,664	217,756	
455	CONTRACT LABOR	0	0	0	0	6,126	7,000	7,442	7,500	
460	EMPLOYEES	1,403	769	269	894	1,103	1,500	530	1,000	
465	TRAINING	683	753	0	2,605	1,301	600	1,148	1,500	
	TOTAL PAYROLL	689,288	599,689	365,064	935,999	812,394	935,573	798,294	989,759	0 44%
		49%	52%	61%	49%	44%	43%	48%	44%	#DIV/0!
CONTRACT/SUPPLIES										
475	COMPUTER SUPPLIES	1,382	2,731	566	761	1,323	1,000	2,341	1,316	
480	CREDIT CARDS	22,322	20,903	12,223	33,863	37,760	40,380	35,864	35,325	
481	EMPLOYEE ADS	1,225	1,385	2,690	2,221	1,593	1,500	1,485	1,485	
487	ENTERTAINMENT	47,510	45,807	31,789	60,797	63,769	63,000	67,003	91,000	
490	LINENS	17,100	15,371	4,796	19,856	15,409	17,000	12,735	12,287	
499	UNIFORMS	5,336	1,375	3,448	8,242	8,415	6,000	11,401	11,528	
504	CONTRACT SERVICES	47,150	37,201	19,577	50,012	74,992	60,000	65,437	66,345	
507	BAR SUPPLIES	0	0	0	1,793	354	250	643	643	
510	GLASSWARE	6,689	7,870	2,006	5,599	3,053	4,000	3,374	3,374	
513	CLEANING SUPPLIES	14,948	9,314	3,914	28,502	28,328	28,000	24,410	24,464	
519	DECORATIONS	1,391	3,703	789	2,163	3,845	2,000	4,846	5,282	
522	KITCHEN SUPPLIES	1,410	11,903	1,545	17,684	8,209	10,000	9,007	8,358	
525	PAPER GOODS	26,770	23,297	10,210	34,883	26,199	30,000	26,956	27,157	
552	GAS/OIL	2,182	1,809	2,966	1,839	1,398	3,000	1,062	1,040	
558	POSTAGE	201	192	304	312	162	350	78	100	
561	PRINTING	1,442	1,312	984	1,141	386	2,000	14	90	
564	SUPPLIES	2,514	4,908	3,326	13,519	8,545	8,000	6,280	6,141	
	TOTAL CONTR/SUPPLIES	199,572	189,081	101,133	283,187	283,740	276,480	272,936	295,935	0 13%
		14%	16%	17%	15%	15%	13%	16%	13%	#DIV/0!
REPAIRS/MAINTENANCE										
578	AUTO/TRUCK-LABOR	140	320	20	180	0	200	0	0	
579	AUTO/TRUCK	201	498	0	571	23	600	23	23	
581	EQUIPMENT-LABOR	680	260	1,680	0	160	500	0	0	
594	EQUIPMENT	11,989	1,241	1,773	3,881	4,379	5,000	5,197	5,197	
	TOTAL REPAIRS/MAINT	13,010	2,319	3,473	4,632	4,562	6,300	5,220	5,220	0 0%
UTILITIES										
620	ELECTRICITY	53,972	41,230	26,363	43,615	49,206	51,000	50,939	50,939	
623	PROPANE GAS	31,242	18,911	16,203	71,813	55,507	66,000	58,449	58,449	
626	REFUSE REMOVAL	3,777	3,177	2,510	4,839	5,127	5,100	5,436	5,436	
629	TELEPHONE	8,498	10,571	7,181	14,967	15,939	15,000	16,260	16,260	
633	WATER/SEWER	15,601	15,861	11,635	15,630	16,304	16,011	14,795	14,795	
	TOTAL UTILITIES	113,090	89,750	63,892	150,864	142,083	153,111	145,879	145,879	0 6%
		8%	8%	11%	8%	8%	7%	9%	6%	#DIV/0!
OTHER COSTS										
681	DUES/SUBSCRIPTIONS	897	923	102	885	1,048	900	825	825	
688	INSURANCE	18,007	19,364	18,338	25,830	25,800	25,800	29,051	29,051	
696	PERMITS/LICENSES	3,793	4,018	4,022	3,902	3,666	4,000	3,986	3,986	
697	PROMOTIONS/DISCOUNTS	28,694	17,916	9,227	27,449	41,673	35,000	50,987	50,987	
	TOTAL OTHER	51,391	42,221	31,689	58,066	72,187	65,700	84,849	84,849	0 4%
	TOTAL EXPENSES	1,066,351	923,060	565,251	1,432,748	1,314,966	1,437,164	1,307,178	1,521,642	0 67%
	NET	-174,945	-197,421	-189,961	-181,874	-76,429	34,496	-178,416	1,605	0 0%

YACHT CLUB REVENUE BREAKDOWN

MONTH	RENTAL	BANQ FOOD	BANQ BAR	TOT BANQ	REG FOOD	REG BAR	TOT REG	COMBINED
MAY	9,000	62,250	20,750	92,000	100,000	75,000	175,000	267,000
JUNE	5,400	52,725	17,575	75,700	141,000	85,000	226,000	301,700
JULY	5,400	63,750	21,250	90,400	191,000	140,000	331,000	421,400
AUGUST	3,300	50,625	16,875	70,800	166,000	125,000	291,000	361,800
SEPTEMBER	4,600	63,000	21,000	88,600	102,000	75,000	177,000	265,600
OCTOBER	2,000	46,125	15,375	63,500	50,000	30,000	80,000	143,500
NOVEMBER	350	26,625	8,875	35,850	40,000	20,000	60,000	95,850
DECEMBER	0	17,250	5,750	23,000	20,000	15,000	35,000	58,000
JANUARY	0	4,125	1,375	5,500	25,000	20,000	45,000	50,500
FEBRUARY	0	18,750	6,250	25,000	25,000	15,000	40,000	65,000
MARCH	3,850	37,500	12,500	53,850	35,000	25,000	60,000	113,850
APRIL	5,600	34,500	11,500	51,600	40,000	25,000	65,000	116,600
TOTAL	39,500	477,225	159,075	675,800	935,000	650,000	1,585,000	2,260,800

**Yacht Club
Selected Budget Details 2018**

Food & Beverage Sales	2,221,300
Food	1,412,225
Beverage	809,075
Cost of Sales	737,553
Food - 37.9%	535,284
Beverage - 25.0%	202,269
Entertainment	91,000
Weekends	86,000
Service Fees	5,000
Contract Services	66,345
Cleaning service	30,000
Cash Registers	7,100
Mediacom / Direct TV	5,630
Grease Cleaning	5,330
Elevators	4,530
Pest Control	3,560
Hood Systems	2,600
Windows	2,500
Alarm Service	1,700
Misc.	1,620
Caterease	900
Grinding	875
Insurance	29,051
Building/Contents	18786
Liability	6723
Flood	1913
Vehicles	1629

YACHT CLUB CAPITAL EXPENDITURES BUDGET 2018				
DESCRIPTION	AMOUNT	FUNDING		
NEW				
Pergula / Stage	18,000	G		
Fire Pit	11,000	G		
Railing	6,000	G		
IT	25,000	G		
Ice Machine	7,000	G		
REPLACEMENT				
POS	15,000	RR		
Patio Furniture	25,000	RR		
TOTAL	107,000			
G= GENERAL FUND				
RR=REPLACEMENT RESERVE				

CAPITAL PROJECT WORKSHEET



DEPARTMENT/COST CENTER
(circle one)

- ADM ADM/ACCOUNTING ADM/MARKETING ADM/MEMBERSHIP
- FB/YC FB/BC FB/CC FB/TG
- GOLF/OPS GOLF/MAINT
- PW/ROADS PW/BULKHEADS PW/CPI PW/GEN MAINT
- R&P R&P/TENNIS R&P/PARKING R&P/MARINAS
- AQUATICS POLICE

PREPARED BY: Brett Hill DEPT HEAD: VACANT

PROJECT: Stage

FOR FY: 2017-2018 NEW REPLACEMENT (check one)

ESTIMATED TIME FROM START TO FINISH WORK: 5 DAYS

PROJECT NEEDS TO BE COMPLETE BY: 5/25/17 DATE

PROJECT TO BE COMPLETED: IN HOUSE CONTRACTED OUT

PURPOSE OF PROJECT:

purchase permanent stage for outdoor entertainment / weddings

WHY NEEDED?:

electric / sound support insufficient in current setup. Sun as well as elements cause problems for those performing.

PROJECT DESCRIPTION AND SCOPE:

Purchase pre-fabricated pergula / stage for installation on patio.

ESTIMATED COSTS: \$18,000 GM APPROVAL: _____ DATE: _____

Note 1. Attach supporting data such as committee recommendations, product specs, cost estimates, etc. as needed and appropriate.

CAPITAL PROJECT WORKSHEET



DEPARTMENT/COST CENTER
(circle one)

- ADM ADM/ACCOUNTING ADM/MARKETING ADM/MEMBERSHIP
 FB/YC FB/BC FB/CC FB/TG
 GOLF/OPS GOLF/MAINT
 PW/ROADS PW/BULKHEADS PW/CPI PW/GEN MAINT
 R&P R&P/TENNIS R&P/PARKING R&P/MARINAS
 AQUATICS POLICE

PREPARED BY: M. Bennett DEPT HEAD: Brian Townsend

PROJECT: Fire Pit

FOR FY: 2017/18 NEW REPLACEMENT (check one)

ESTIMATED TIME FROM START TO FINISH WORK: 1-2 days DAYS

PROJECT NEEDS TO BE COMPLETE BY: 5/15/17 DATE

PROJECT TO BE COMPLETED: IN HOUSE CONTRACTED OUT

PURPOSE OF PROJECT:
add a 3rd fire pit on the patio area

WHY NEEDED?:
popular among patrons

PROJECT DESCRIPTION AND SCOPE:
contract with installer

ESTIMATED COSTS: \$11,000 GM APPROVAL: _____ DATE: _____

Note 1. Attach supporting data such as committee recommendations, product specs, cost estimates, etc. as needed and appropriate.

CAPITAL PROJECT WORKSHEET



DEPARTMENT/COST CENTER
(circle one)

- ADM ADM/ACCOUNTING ADM/MARKETING ADM/MEMBERSHIP
- FB/YC FB/BC FB/CC FB/TG
- GOLF/OPS GOLF/MAINT
- PW/ROADS PW/BULKHEADS PW/CPI PW/GEN MAINT
- R&P R&P/TENNIS R&P/PARKING R&P/MARINAS
- AQUATICS POLICE

PREPARED BY: Brett Hill DEPT HEAD: VACANT

PROJECT: Tiki Bar Railing

FOR FY: 2017-2018 NEW REPLACEMENT (check one)

ESTIMATED TIME FROM START TO FINISH WORK: 10 DAYS

PROJECT NEEDS TO BE COMPLETE BY: 5/25/17 DATE

PROJECT TO BE COMPLETED: IN HOUSE CONTRACTED OUT

PURPOSE OF PROJECT:

Safety railing behind tiki bar to protect patrons

WHY NEEDED?:

Currently, there is a significant drop behind the tiki bar to the dock with only a curb, no railing.

PROJECT DESCRIPTION AND SCOPE:

Install code compliant railing from YC pool fence to stairs behind tiki bar.

ESTIMATED COSTS: \$6,000.00 GM APPROVAL: _____ DATE: _____

Note 1. Attach supporting data such as committee recommendations, product specs, cost estimates, etc. as needed and appropriate.

CAPITAL PROJECT WORKSHEET



DEPARTMENT/COST CENTER
(circle one)

- ADM ADM/ACCOUNTING ADM/MARKETING ADM/MEMBERSHIP
- FB/YC FB/BC FB/CC FB/TG
- GOLF/OPS GOLF/MAINT
- PW/ROADS PW/BULKHEADS PW/CPI PW/GEN MAINT
- R&P R&P/TENNIS R&P/PARKING R&P/MARINAS
- AQUATICS POLICE

PREPARED BY: Brett Hill DEPT HEAD: VACANT

PROJECT: Patio Furniture

FOR FY: 2017-2018 NEW REPLACEMENT (check one)

ESTIMATED TIME FROM START TO FINISH WORK: 3 DAYS

PROJECT NEEDS TO BE COMPLETE BY: 5/25/17 DATE

PROJECT TO BE COMPLETED: IN HOUSE CONTRACTED OUT

PURPOSE OF PROJECT:

Upgrade plastic patio furniture.

WHY NEEDED?:

Current furniture is poorly constructed, not suitable for finer dining experience being promoted at Mumford's

PROJECT DESCRIPTION AND SCOPE:

Purchase quality outdoor furniture for patio dining, shift existing furniture to beach club to replace broken / dated furniture there.

ESTIMATED COSTS: \$25,000 GM APPROVAL: _____ DATE: _____

Note 1. Attach supporting data such as committee recommendations, product specs, cost estimates, etc. as needed and appropriate.