

**BEACH CLUB
2019 BUDGET WORKSHEET**

	2015	2016	2017	2018	2018	2019	2019	2019		
	ACTUALS	ACTUALS	ACTUALS	BUDGET	FORECAST	PROPOSED	RECOMMEND	FINAL		
REVENUE										
329	FACILITY RENTAL	3,400	4,700	7,750	12,000	1,000	4,000	4,000	4,000	
384	FOOD BANQUET	4,400	8,392	4,067	23,000	231	4,000	4,000	4,000	
385	FOOD REGULAR	219,021	243,167	240,296	392,000	215,478	240,300	240,300	240,300	
386	BEVERAGE REGULAR	147,946	176,656	181,957	284,500	186,129	186,100	186,100	186,100	
387	BEVERAGE BANQUET	9,673	10,600	6,621	14,250	14,656	14,600	14,600	14,600	
	TOTAL REVENUE	384,440	443,515	440,691	725,750	417,494	449,000	449,000	449,000	
COST OF SALES										
402	FOOD BANQUET	1,100	2,544	1,423	5,750	65	1,000	1,000	1,000	25%
403	FOOD REGULAR	67,072	71,364	68,159	113,680	95,025	72,090	72,090	72,090	30%
405	BEVERAGE REGULAR	35,208	36,498	42,447	73,970	31,819	37,220	37,220	37,220	20%
406	BEVERAGE BANQUET	2,418	2,640	1,655	3,563	3,725	3,650	3,650	3,650	25%
	TOTAL COST	105,798	113,046	113,684	196,963	130,624	113,960	113,960	113,960	25%
	NET REVENUE	278,642	330,469	327,007	528,787	286,870	335,040	335,040	335,040	75%
EXPENSES										
419	PAYROLL BANQUET	1,914	501	668	1,440	4,040	3,120	3,120	3,120	
420	PAYROLL REGULAR	85,841	96,649	92,372	135,500	151,231	110,745	110,745	110,745	
435	OVERTIME	776	1,300	1,044	2,750	21,310	1,500	1,500	1,500	
445	PAYROLL COST	16,325	27,820	26,927	29,400	12,502	9,019	9,019	9,019	
460	EMPLOYEES	0	200	0	0	70	0	0	0	
	TOTAL PAYROLL	104,856	126,470	121,011	169,090	189,153	124,384	124,384	124,384	28%
CONTRACT/SUPPLIES										
475	COMPUTER SUPPLIES	371	156	80	0	3,114	1,000	1,000	1,000	
480	CREDIT CARDS	6,455	8,060	8,141	12,800	8,300	8,300	8,300	8,300	
487	ENTERTAINMENT	10,698	10,608	13,904	17,000	29,300	17,000	17,000	17,000	
499	UNIFORMS	1,567	0	1,213	2,000	2,574	2,000	2,000	2,000	
504	CONTRACT SERVICES	8,511	9,776	10,873	9,750	13,000	9,750	9,750	9,750	
507	BAR SUPPLIES	430	0	170	600	252	250	250	250	
513	CLEANING SUPPLIES	1,233	1,786	1,373	1,850	1,843	1,850	1,850	1,850	
522	KITCHEN SUPPLIES	690	935	663	1,050	867	900	900	900	
525	PAPER GOODS	11,096	9,957	9,446	14,400	13,713	14,000	14,000	14,000	
564	SUPPLIES	2,633	982	3,262	5,800	2,813	3,000	3,000	3,000	
	TOTAL CONTR/SUPPLIES	43,684	42,260	49,125	65,250	75,776	58,050	58,050	58,050	13%
REPAIRS/MAINTENANCE										
581	EQUIPMENT-LABOR	580	80	0	0	0	0	0	0	
594	EQUIPMENT	3,639	662	575	2,500	2,500	2,500	2,500	2,500	
	TOTAL REPAIRS/MAINT	4,219	742	575	2,500	2,500	2,500	2,500	2,500	1%
UTILITIES										
620	ELECTRICITY	7,125	8,753	7,245	11,400	8,300	8,300	8,300	8,300	
623	PROPANE GAS	3,770	3,403	3,408	5,550	6,330	6,330	6,330	6,330	
629	TELEPHONE	2,234	2,281	2,415	2,400	2,400	2,400	2,400	2,400	
633	WATER/SEWER	5,527	5,778	5,796	10,500	7,685	7,685	7,685	7,685	
	TOTAL UTILITIES	18,656	20,215	18,862	29,850	24,715	24,715	24,715	24,715	6%
OTHER COSTS										
688	INSURANCE	11,964	13,577	18,235	16,736	16,883	16,883	16,883	16,883	
696	PERMITS/LICENSES	2,124	2,274	2,371	2,400	2,400	2,400	2,400	2,400	
697	PROMOTION	753	1,605	2,582	4,800	47,628	4,800	4,800	4,800	
	TOTAL OTHER	14,841	17,456	23,188	23,936	66,911	24,083	24,083	24,083	5%
	TOTAL EXPENSES	186,256	207,143	212,761	290,626	359,055	233,732	233,732	233,732	52%
	NET OPERATING	92,386	123,326	114,246	238,161	-72,185	101,308	101,308	101,308	23%

**Beach Club
Selected Budget Details 2019**

Food/Beverage Sales	445,000
Food - Regular	240,300
Food - Banquet	4,000
Beverage - Regular	186,100
Beverage - Banquet	14,600
Cost of Sales	113,960
Food - Regular- 30%	72,090
Food - Banquet - 25%	1,000
Beverage - Regular - 20%	37,220
Beverage - Banquet - 25%	3,650
Entertainment	17,000
Deck parties	
Contract Services	9,750
Window Cleaning	1,945
Cable / Internet	2,500
Micros System	2,000
ASCAP/BMI music	1,300
Dumbwaiter	800
Grease Removal	525
Hood Systems	400
Pest Control	100
Miscellaneous	180
Paper Goods	14,000
Cups/Lids	7,000
Food containers/Plates	5,600
Napkins	900
Plastic culterly/Misc.	500
Insurance	16,883
Excess Coverage	3,731
Building/Contents	6,791
Flood	3,624
Liability	2,737