

FORECAST/BUDGET COMPARISON

				FORECAST
REVENUES	2017-18 BUDGET	2017-18 FORECAST	2018-19 BUDGET	BUDGET CHANGE
ADMINISTRATION	5,756,547	5,768,096	6,810,453	1,042,357
FINANCE / MEMBERSHIP	16,500	12,585	2,100	(10,485)
PUBLIC RELATIONS	50,000	41,000	50,500	9,500
COMPLIANCE / PERMITS / INSPECT	159,825	161,836	184,225	22,389
PUBLIC WORKS	85,000	51,521	90,000	38,479
POLICE	463,500	471,766	463,500	(8,266)
RECREATION / PARKS	310,115	295,269	307,015	11,746
RACQUET SPORTS	52,295	51,695	63,301	11,606
AQUATICS	1,022,505	1,048,000	1,044,500	(3,500)
GOLF OPERATIONS / F&B	1,261,679	1,105,156	1,150,215	45,059
BEACH CLUB	528,787	286,870	335,040	48,170
BEACH PARKING	319,190	330,387	335,359	4,972
YACHT CLUB	1,523,247	820,111	1,110,700	290,589
MARINAS	298,024	296,013	301,240	5,227
SUB-TOTAL	11,847,214	10,740,305	12,248,148	1,507,843
CAPITAL FROM RESERVES	1,682,992	1,077,503	2,139,675	1,062,172
FROM OPERATING FUNDS	0	1,592,722	0	(1,592,722)
TOTAL REVENUES	13,530,206	13,410,530	14,387,823	977,293
EXPENDITURES				
ADMINISTRATION	470,654	796,987	808,539	11,552
MANAGER'S OFFICE	266,173	209,733	295,061	85,328
FINANCE / MEMBERSHIP	782,246	802,206	692,117	(110,089)
PUBLIC INFO / MARKETING	354,090	354,090	293,234	(60,856)
COMPLIANCE / PERMITS / INSPECT	158,415	146,058	154,321	8,263
GENERAL MAINTENANCE	763,595	808,967	802,579	(6,388)
PUBLIC WORKS	1,587,473	1,553,994	1,486,257	(67,737)
FIRE / EMS	476,429	692,429	606,101	(86,328)
POLICE	1,792,661	1,779,070	1,769,020	(10,050)
RECREATION / PARKS	822,475	807,114	859,963	52,849
RACQUET SPORTS	49,672	56,624	75,499	18,875
AQUATICS	846,915	898,768	924,761	25,993
GOLF OPERATIONS / F&B	1,351,997	1,273,609	1,268,087	(5,522)
BEACH CLUB	290,626	359,055	233,732	(125,323)
BEACH PARKING	50,270	33,570	43,328	9,758
YACHT CLUB	1,521,642	1,438,157	1,203,651	(234,506)
MARINAS	112,573	105,596	117,133	11,537
SUB-TOTAL	11,697,906	12,116,027	11,633,383	(482,644)
TOTAL CAPITAL FUNDING	1,832,300	1,294,503	2,154,175	859,672
TO OPERATING FUNDS	0	0	600,265	600,265
TOTAL EXPENDITURES	13,530,206	13,410,530	14,387,823	977,293

DEPARTMENTAL SUMMARY
FORECAST FOR YEAR ENDED 4/30/18

DEPARTMENTS	INCOME	EXPENSE	NET	BUDGET	DIFF
ADMINISTRATION	5,768,096	796,987	4,971,109	5,285,893	(314,784)
MANAGER'S OFFICE		209,733	(209,733)	(266,173)	56,440
FINANCE/MEMBERSHIP	12,585	802,206	(789,621)	(765,746)	(23,875)
PUBLIC RELATIONS	41,000	354,090	(313,090)	(304,090)	(9,000)
COMPLIANCE-PERMITS	161,836	146,058	15,778	1,410	14,368
GENERAL MAINTENANCE		808,967	(808,967)	(763,595)	(45,372)
PUBLIC WORKS	51,521	1,553,994	(1,502,473)	(1,502,473)	0
FIRE/AMBULANCE		692,429	(692,429)	(476,429)	(216,000)
POLICE	471,766	1,779,070	(1,307,304)	(1,329,161)	21,857
RECREATION	295,269	807,114	(511,845)	(512,360)	515
TENNIS	22,831	32,552	(9,721)	(5,812)	(3,909)
PLATFORM TENNIS	13,000	6,907	6,093	6,089	4
PICKLEBALL	15,864	17,165	(1,301)	2,346	(3,647)
AQUATICS	1,048,000	898,768	149,232	175,590	(26,358)
GOLF OPS / F&B	1,105,156	1,273,609	(168,453)	(90,318)	(78,135)
BEACH CLUB	286,870	359,055	(72,185)	238,161	(310,346)
BEACH PARKING	330,387	33,570	296,817	268,920	27,897
YACHT CLUB	820,111	1,438,157	(618,046)	1,605	(619,651)
MARINAS	296,013	105,596	190,417	185,451	4,966
SUB-TOTAL	10,740,305	12,116,027	(1,375,722)	149,308	(1,525,030)
CAPITAL ADDITIONS			(217,000)	(149,308)	(67,692)
NET			(1,592,722)	0	(1,592,722)

ASSESSMENT RATES

FISCAL YEAR 2018-19

LOT TYPE	# OF LOTS	RATE
NON-WATER	6,719	951.00
NON-WATER/ESTATE	75	1,426.50
WATER	1,367	1,416.00
WATER/ESTATE	2	2,124.00
WATER/NON-BULKHEAD	288	1,041.00
WATER/NON-BULKHEAD/ESTATE	1	1,561.50
TOTAL	8,452	

ASSESSMENT SUMMARY

	2017-18	2018-19	DIFF
	BUDGET	BUDGET	BUDGET
GENERAL OPERATIONS	701	807	106
AMENITY OPERATIONS	(92)	(56)	36
SUB-TOTAL	609	750	141
RESERVES	294	198	(96)
NEW CAPITAL	18	2	(16)
NON-WATER LOTS	921	951	30
BULKHEAD DIFFERENTIAL	465	465	0
WATERFRONT LOTS	1,386	1,416	30

ASSESSMENT DETAIL

	2017-18	2018-19	DIFF
	BUDGET	BUDGET	BUDGET
GENERAL OPERATIONS			
ADMINISTRATION	159	258	99
COMPLIANCE / PERMITS / INSPECT	0	(4)	(4)
GENERAL MAINTENANCE	90	95	5
PUBLIC WORKS	178	165	(13)
FIRE / EMS	56	72	16
POLICE	157	154	(3)
RECREATION / PARKS	61	65	4
SUB-TOTAL	701	807	106
AMENITY OPERATIONS			
RACQUET SPORTS	0	1	1
AQUATICS	(21)	(14)	7
GOLF OPERATIONS/MAINT/TERN	11	14	3
BEACH CLUB	(28)	(12)	16
BEACH PARKING	(32)	(35)	(3)
YACHT CLUB	0	11	11
MARINAS	(22)	(22)	0
SUB-TOTAL	(92)	(56)	36
RESERVES			
REPLACEMENT	275	198	(77)
BULKHEADS	19	0	(19)
SUB-TOTAL	294	198	(96)
OTHER			
NEW CAPITAL	18	2	(16)
SUB-TOTAL	18	2	(16)
NON-WATER LOTS	921	951	30
BULKHEAD DIFFERENTIAL	465	465	0
WATERFRONT LOTS	1,386	1,416	30

RESERVES

FISCAL YEAR 2018-19

TYPE	BALANCE 5/1/18	CONTRIBUTIONS + INTEREST + CASINO FUNDS TRANSFERS	EXPENDITURES	BALANCE 4/30/19
REPLACEMENT	4,687,291	1,720,450	(1,632,675)	4,775,066
BULKHEADS/WATERWAYS	2,362,512	684,785	(999,732)	2,047,565
ROADS	511,784	329,361	(500,000)	341,145
TOTALS	7,561,587	2,734,596	(3,132,407)	7,163,776

CAPITAL SUMMARY

FISCAL YEAR 2018-19

SOURCE OF FUNDS	AMOUNT
ASSESSMENT	14,500
RESERVES	
REPLACEMENT	1,632,675
ROADS	500,000
BULKHEADS	7,000
TOTAL FUNDS-CAPITAL ADDITIONS	2,154,175
USE OF FUNDS	
NEW CAPITAL	
PUBLIC WORKS	8,500
RECREATION	6,000
TOTAL NEW CAPITAL	14,500
RESERVE CAPITAL	
ADMINISTRATION	400,000
PUBLIC WORKS	594,900
BULKHEADS	7,000
POLICE	128,000
RECREATION	167,500
AQUATICS	90,275
GOLF OPERATIONS	184,000
COUNTRY CLUB	500,000
YACHT CLUB	68,000
TOTAL RESERVE CAPITAL	2,139,675
TOTAL NEW & RESERVE CAPITAL	2,154,175

MEMBERSHIP DUES

FISCAL YEAR 2018-19

TYPE	FAMILY	INDIVIDUAL	NON-MEMBERS
SWIM			
SUMMER	315	190	415-250
WINTER	445	290	580-380
YEARLY	580	370	755-485
TENNIS			
	425	260	600-375
TENNIS - AFTER 12			
	160	100	210-130
PLATFORM TENNIS			
	250	150	325-195
PICKLEBALL			
	250	150	325-195
GOLF			
	2,000	1,200	2,600-1,560
GOLF - AFTER 12			
	1,200	800	1,560-1,040
GOLF - 30/60 PLAYS		1,290	1,680
WEEKLY BUNDLES (*)			
12 WEEKS	1,000		
6 WEEKS	600		
WEEKLY ⁽¹⁾			
7-DAY ⁽²⁾	150	60	
3-DAY ⁽³⁾	75	30	
BEACH PARKING			
ONLY ⁽⁴⁾	200	200	
ANNUAL (MEMBER) ⁽⁵⁾	100	100	
ANNUAL (NO MEMBER)	150	150	225
WEEKLY ⁽⁶⁾	55	55	

(*) For Realtors & Owners.

(1) Includes Swimming (5 pools).

(2) Fee includes any four persons. Each added child - \$20; each added adult - \$35.

(3) Fee includes any four persons. Each added child - \$10; each added adult - \$20.

(4) Includes Family Beach Club Pool Photo I.D. cards OR \$120 debit card for pools only.

(5) Available only when purchasing swim, tennis, platform tennis, pickleball or golf.

(6) Available only when purchasing a weekly membership and only for days purchased.

USER FEES

FISCAL YEAR 2018-19

SWIM

DAILY - RESIDENTS / OWNERS

ADULTS (18+)	8 (CASH)	7 (COUPON)
SWIM MEMBERS DISCOUNT		6 (COUPON)
CHILDREN (5-17)	6 (CASH)	5 (COUPON)
SWIM MEMBERS DISCOUNT		4 (COUPON)

DAILY - NON-RESIDENTS

ADULTS (18+)	10 (CASH)	
CHILDREN (5-17)	8 (CASH)	

TENNIS

HARD COURTS

PRIME 8-12 / 4-CLOSE	15 / HOUR
NON-PRIME 12-4	10 / HOUR

SOFT COURTS

PRIME 8-12 / 4-CLOSE	25 / HOUR
NON-PRIME 12-4	18 / HOUR

GOLF

CART FEES	18 HOLES	9 HOLES
MEMBERS	20	10
OWNERS - GUESTS	20	10

MEMBERS ONLY

UNLIMITED CART PKG - FAMILY	1,600
UNLIMITED CART PKG - INDIVIDUAL	1,100

GREEN / CART FEES

	18 HOLES	9 HOLES
OWNERS & GUESTS	45	30
OWNERS & GUESTS - AFTER 12	40	25
TWILIGHT - AFTER 3PM	30	

OTHER FEES

FISCAL YEAR 2018-19

TYPE	AMOUNT
LOST PARKING PERMITS ANNUAL	50
LOST PARKING PERMITS WEEKLY	10
LOST PHOTO / OWNER ID	5

CPI FEES

FISCAL YEAR 2018-19

NEW STARTS / ADDITIONS	
FILING FEE	30
INSPECTION FEE	300
COMPLETION DEPOSIT	1,500
ADDITIONS	
NO FOOTPRINT CHANGE	
INSPECTION FEE	75
COMPLETION DEPOSIT	375
FOOTPRINT CHANGE	
INSPECTION FEE	150
COMPLETION DEPOSIT	750
CHANGE DURING CONSTRUCTION	
FILING FEE	30
DECKS	
FILING FEE	30
INSPECTION FEE	75
SHEDS	
FILING FEE	30
INSPECTION FEE	75
DOCKS	
FILING FEE	30
INSPECTION FEE	75
FENCING	
FILING FEE	30
INSPECTION FEE	75
COLOR CHANGE	
FILING FEE	30
INSPECTION FEE	75
COMPLETION DEPOSIT - (DECKS-SHEDS-DOCKS-FENCING)	250
VARIANCE	
FILING FEE	30
INSPECTION FEE	75
DEMOLITION/MOVING	
FILING FEE	30
INSPECTION FEE	75
HOME OCCUPATION	
FILING FEE	30
RENEWAL	10
PERMANENT RV PARKING	
FILING FEE	30
INSPECTION FEE	75
RESUBMITTAL (OVER 1 YR)	
FILING FEE	30
INSPECTION FEE	75
RESALE CERTIFICATES	
IMPROVED	250
UNIMPROVED	50
DOCUMENTS PKG	20
ADMINISTRATE FEE	
GRASS CUTTING	75
TRASH / DEBRIS	75

BOAT SLIP RATES*

FISCAL YEAR 2018-19

YACHT CLUB

15' - 25'	1,800
26' - 39'	2,450
40' - 44' AND LIVE-ABOARDS	3,455

SWIM & RACQUET CLUB

ALL BOAT SLIPS	1,300
----------------	-------

* Non-property owners, if slips become available will be charged an additional \$100 per season, or an additional 10% of the rate, whichever is higher.