

YACHT CLUB										
2019 BUDGET WORKSHEET										
		2015	2016	2017	2018	2018	2019	2019	2019	
		ACTUALS	ACTUALS	ACTUALS	BUDGET	FORECAST	PROPOSED	RECOMMEND	FINAL	
REVENUE										
329	FACILITY RENTAL	23,260	42,881	41,454	39,500	18,950	25,000	25,000	25,000	
384	FOOD BANQUET	407,093	405,495	342,161	477,225	221,828	310,000	310,000	310,000	
385	FOOD REGULAR	842,134	740,847	670,645	935,000	564,232	672,000	672,000	672,000	
386	BEVERAGE REGULAR	481,832	491,239	509,941	650,000	393,523	495,000	495,000	495,000	
387	BEVERAGE BANQUET	169,192	155,580	130,492	159,075	97,252	105,000	105,000	105,000	
	TOTAL REVENUE	1,923,311	1,836,042	1,694,693	2,260,800	1,295,785	1,607,000	1,607,000	1,607,000	
COST OF SALES										
402	FOOD BANQUET	129,439	142,749	119,904	114,534	54,088	77,500	77,500	77,500	25%
403	FOOD REGULAR	388,673	289,597	261,328	420,750	292,111	268,800	268,800	268,800	40%
405	BEVERAGE REGULAR	112,027	127,452	137,374	162,500	105,204	123,750	123,750	123,750	25%
406	BEVERAGE BANQUET	42,298	37,707	32,623	39,769	24,271	26,250	26,250	26,250	25%
	TOTAL COST	672,437	597,505	551,229	737,553	476,674	496,300	496,300	496,300	31%
	NET REVENUE	1,250,874	1,238,537	1,143,464	1,523,247	820,111	1,110,700	1,110,700	1,110,700	69%
		65%	67%	67%	67%	63%	69%	69%	69%	
EXPENSES										
419	PAYROLL BANQUET	111,657	113,695	90,067	127,260	59,879	83,000	83,000	83,000	
420	PAYROLL REGULAR	573,310	510,702	523,196	608,843	577,903	645,792	456,955	455,785	
435	OVERTIME	68,811	19,004	43,586	25,900	66,984	2,000	2,000	2,000	
445	PAYROLL COST	178,722	160,463	176,144	217,756	151,455	204,295	160,916	155,024	
455	CONTRACT LABOR	0	6,126	9,577	7,500	4,951	7,500	1,719	1,719	
460	EMPLOYEES	894	1,103	346	1,000	176	1,000	1,000	1,000	
465	TRAINING	2,605	1,301	481	1,500	0	1,500	1,500	1,500	
	TOTAL PAYROLL	935,999	812,394	843,397	989,759	861,348	945,087	707,090	700,028	44%
		49%	44%	50%	44%	66%	59%	44%	44%	
CONTRACT/SUPPLIES										
475	COMPUTER SUPPLIES	761	1,323	5,726	1,316	3,402	4,000	4,000	4,000	
480	CREDIT CARDS	33,863	37,760	37,174	35,325	37,000	37,000	37,000	37,000	
481	EMPLOYEE ADS	2,221	1,593	1,333	1,485	55	1,500	1,500	1,500	
484	EQUIPMENT RENTAL	0	0	170	0	974	200	200	200	
487	ENTERTAINMENT	60,797	63,769	89,229	91,000	89,860	100,000	100,000	100,000	
490	LINENS	19,856	15,409	13,711	12,287	13,461	14,000	14,000	14,000	
499	UNIFORMS	8,242	8,415	5,751	11,526	3,250	8,000	8,000	8,000	
504	CONTRACT SERVICES	60,012	74,992	70,638	66,345	56,596	36,345	36,345	36,345	
507	BAR SUPPLIES	1,793	354	803	643	1,333	1,500	1,500	1,500	
510	GLASSWARE	5,599	3,053	3,104	3,374	18	4,000	4,000	4,000	
513	CLEANING SUPPLIES	28,502	28,328	24,842	24,464	21,580	25,000	25,000	25,000	
519	DECORATIONS	2,163	3,845	4,712	5,282	257	5,282	5,282	5,282	
522	KITCHEN SUPPLIES	17,684	8,209	9,039	8,358	6,283	8,500	8,500	8,500	
525	PAPER GOODS	34,883	26,199	27,184	27,157	14,918	25,000	25,000	25,000	
552	GAS/OIL	1,839	1,398	1,391	1,040	1,011	1,040	1,040	1,040	
558	POSTAGE	312	162	70	100	12	300	300	300	
561	PRINTING	1,141	386	2,369	90	0	90	90	90	
564	SUPPLIES	13,519	8,545	8,409	6,141	8,148	8,500	8,500	8,500	
	TOTAL CONTR/SUPPLIES	283,187	283,740	305,655	295,935	258,158	280,257	280,257	280,257	17%
		15%	15%	18%	13%	20%	17%	17%	17%	
REPAIRS/MAINTENANCE										
578	AUTO/TRUCK-LABOR	180	0	0	0	0	0	0	0	
579	AUTO/TRUCK	571	23	252	23	90	500	500	500	
581	EQUIPMENT-LABOR	0	160	180	0	0	0	0	0	
594	EQUIPMENT	3,881	4,379	2,557	5,197	1,595	5,197	5,197	5,197	
	TOTAL REPAIRS/MAINT	4,632	4,662	2,989	5,220	1,685	5,697	5,697	5,697	0%
UTILITIES										
620	ELECTRICITY	43,615	49,206	53,516	50,939	45,000	50,000	50,000	50,000	
623	PROPANE GAS	71,813	55,507	43,019	58,449	55,000	58,000	58,000	58,000	
626	REFUSE REMOVAL	4,839	5,127	5,241	5,436	5,436	5,436	5,436	5,436	
629	TELEPHONE	14,967	15,939	17,269	16,260	15,000	7,500	7,500	7,500	
633	WATER/SEWER	15,630	16,304	16,008	14,795	14,588	14,588	14,588	14,588	
	TOTAL UTILITIES	150,864	142,083	136,053	146,879	136,024	135,524	135,524	135,524	8%
		8%	8%	8%	6%	10%	8%	8%	8%	
OTHER COSTS										
681	DUES/SUBSCRIPTIONS	885	1,048	825	825	35	825	825	825	
688	INSURANCE	26,830	25,800	28,326	29,051	27,334	27,334	27,334	27,334	
696	PERMITS/LICENSES	3,902	3,666	4,412	3,986	3,986	3,986	3,986	3,986	
697	PROMOTIONS/DISCOUNTS	27,449	41,673	53,495	50,987	150,587	50,000	50,000	50,000	
	TOTAL OTHER	58,066	72,187	87,058	84,849	181,942	82,145	82,145	82,145	5%
	TOTAL EXPENSES	1,432,748	1,314,966	1,374,152	1,521,642	1,438,157	1,448,710	1,210,713	1,203,651	90%
	NET	-181,874	-76,429	-230,688	1,605	-618,046	-338,010	-100,013	-92,951	-21%

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YACHT CLUB REVENUE BREAKDOWN

MONTH	RENTAL	BANQ FOOD	BANQ BAR	TOT BANQ	REG FOOD	REG BAR	TOT REG	COMBINED
MAY	3,000	42,000	16,000	61,000	63,000	40,000	103,000	164,000
JUNE	3,000	37,000	12,000	52,000	115,000	79,000	194,000	246,000
JULY	3,000	30,000	11,000	44,000	172,000	112,000	284,000	328,000
AUGUST	3,000	30,000	11,000	44,000	125,000	87,000	212,000	256,000
SEPTEMBER	3,000	45,000	16,000	64,000	63,000	53,000	116,000	180,000
OCTOBER	2,000	40,000	15,000	57,000	33,000	23,000	56,000	113,000
NOVEMBER	2,000	21,000	6,000	29,000	25,000	23,000	48,000	77,000
DECEMBER	0	4,000	2,000	6,000	15,000	17,000	32,000	38,000
JANUARY	0	3,000	1,000	4,000	5,000	5,000	10,000	14,000
FEBRUARY	0	8,000	2,000	10,000	10,000	13,000	23,000	33,000
MARCH	3,000	21,000	5,000	29,000	10,000	20,000	30,000	59,000
APRIL	3,000	29,000	8,000	40,000	36,000	23,000	59,000	99,000
TOTAL	25,000	310,000	105,000	440,000	672,000	495,000	1,167,000	1,607,000

**Yacht Club
Selected Budget Details 2019**

Food & Beverage Sales	1,582,000
Food	982,000
Beverage	600,000
Cost of Sales	496,300
Food - 35.3%	346,300
Beverage - 25.0%	150,000
Entertainment	100,000
Weekends	93,400
Service Fees	6,600
Contract Services	36,345
Cash Registers	7,100
Mediacom / Direct TV	5,630
Grease Cleaning	5,330
Elevators	4,530
Pest Control	3,560
Hood Systems	2,600
Windows	2,500
Alarm Service	1,700
Misc.	1,620
Caterease	900
Grinding	875
Insurance	27,334
Building/Contents	19,000
Liability	5,556
Flood	1,913
Vehicles	865

