

**AQUATICS
2020 BUDGET WORKSHEET**

	2016	2017	2018	2019	2018	2019	2019	2020	2020	2020	
	ACTUALS	ACTUALS	ACTUALS	BUDGET	YTD NOV	YTD NOV	FORECAST	PROPOSED	RECOMMEND	FINAL	
REVENUE											
350	MEMBER DUES	273,678	293,560	488,920	486,000	477,150	411,500	415,000	428,921	428,921	428,921
329	FACILITY RENTAL	4,075	4,598	10,595	9,000	7,952	9,327	9,000	9,000	9,000	9,000
373	COUPONS	110,168	118,112	100,350	100,000	94,938	102,584	180,000	105,000	105,000	105,000
374	CASH FEES	198,730	223,958	216,231	215,000	181,146	174,252	215,000	215,000	215,000	215,000
377	SWIM CLASSES	162,314	208,302	244,492	190,000	145,190	146,167	205,000	210,000	210,000	210,000
385	FOOD SALES	21,232	25,155	0	27,000	0	16,050	15,816	16,000	16,000	16,000
395	VENDING COMM	8,784	8,247	9,923	11,000	9,586	6,278	9,000	9,000	9,000	9,000
398	MISCELLANEOUS	18,765	24,413	25,927	20,000	16,905	24,169	30,522	30,522	30,522	30,522
	TOTAL REVENUE	797,746	906,345	1,096,438	1,058,000	932,867	890,327	1,079,338	1,023,443	1,023,443	1,023,443
COST OF SALES											
403	FOOD	12,268	16,697	0	13,500	0	8,623	8,623	9,000	9,000	9,000
	TOTAL COST	12,268	16,697	0	13,500	0	8,623	8,623	9,000	9,000	9,000
	NET REVENUE	785,478	889,648	1,096,438	1,044,500	932,867	881,704	1,070,715	1,014,443	1,014,443	1,014,443
EXPENSES											
420	PAYROLL	385,462	439,855	457,358	491,229	314,369	343,788	505,787	524,765	531,501	517,913
435	OVERTIME	6	571	2,249	3,000	1,437	8,104	7,000	7,000	7,000	7,000
445	PAYROLL COST	88,072	111,800	115,753	120,747	78,349	81,580	120,747	126,091	120,158	129,907
460	EMPLOYEE SUPPORT	3,094	3,554	3,373	2,750	2,421	1,806	1,900	1,800	1,800	500
465	TRAINING	5,224	5,958	5,130	5,000	3,640	1,881	4,500	3,500	3,500	750
	TOTAL PAYROLL	481,858	561,738	583,863	622,726	400,216	437,159	639,934	663,156	663,959	656,070
CONTRACT/SUPPLIES											
475	COMPUTER SUPPLIES	2,261	5,224	1,952	2,500	898	1,926	2,500	2,500	2,500	2,500
480	CREDIT CARDS	3,449	5,763	7,765	5,000	4,683	6,084	8,000	7,000	7,000	7,000
481	EMPLOYEE ADS	550	672	829	1,000	599	180	800	800	800	800
484	EQUIPMENT RENTAL	150	539	83	5,150	19	90	5,150	0	0	0
499	UNIFORMS	16,666	23,628	18,672	18,000	17,112	20,285	21,000	18,000	18,000	13,000
504	CONTRACT SERVICES	10,710	15,140	25,396	4,512	10,362	11,477	14,000	14,000	14,000	14,000
513	CLEANING SUPPLIES	6,864	9,565	7,838	8,000	6,291	2,438	6,000	6,000	6,000	6,000
525	PAPER GOODS	690	272	685	500	0	5,187	5,500	5,500	5,500	5,500
528	CHEMICALS	29,088	30,799	24,930	30,000	21,882	24,556	29,000	29,000	29,000	29,000
552	GAS & OIL	1,734	2,804	3,531	5,000	3,166	2,883	4,200	4,200	4,200	4,200
558	POSTAGE	495	624	174	350	117	151	350	350	350	350
564	SUPPLIES	33,474	37,900	40,986	33,000	31,317	26,983	33,000	33,000	33,000	27,000
	TOTAL CONTR/SUPPLIES	106,131	132,930	132,841	113,012	96,446	102,240	129,500	120,350	120,350	109,350
REPAIRS & MAINTENANCE											
578	AUTO/TRUCK LABOR	16	80	0	0	0	0	0	0	0	0
579	AUTO/TRUCK	13	16	87	0	0	0	0	0	0	0
594	EQUIPMENT	1,768	804	8,276	1,500	8,162	2,100	1,500	1,500	1,500	1,500
596	DPW-LABOR	27,680	31,120	0	0	0	0	0	0	0	0
	TOTAL REPAIRS & MAINT	29,477	32,020	8,363	1,500	8,162	2,100	1,500	1,500	1,500	1,500
UTILITIES											
620	ELECTRICITY	49,224	40,526	44,116	50,000	28,904	29,176	50,000	50,000	50,000	50,000
623	PROPANE GAS	37,690	47,211	68,274	40,000	24,590	13,771	60,000	60,000	60,000	60,000
626	REFUSE REMOVAL	2,342	2,303	2,178	2,450	1,469	2,390	2,450	2,450	2,450	2,450
629	TELEPHONE	7,129	7,687	8,034	6,800	4,553	4,513	6,800	6,800	6,800	6,800
633	WATER/SEWER	27,596	30,111	34,001	32,859	17,493	19,166	32,859	32,859	32,859	32,859
	TOTAL UTILITIES	123,981	127,838	156,603	132,109	77,009	69,016	152,109	152,109	152,109	152,109
OTHER COSTS											
647	CLASS INSTRUCTION	15,255	22,315	27,755	16,000	19,120	12,346	18,000	18,000	18,000	18,000
681	DUES/SUBS	0	0	177	100	80	182	100	100	100	100
688	INSURANCE	28,091	33,989	36,777	34,278	19,684	20,897	34,278	34,278	34,278	34,278
695	INTEREST	1,042	0	0	1,035	0	0	1,035	1,035	1,035	1,035
696	PERMITS/LICENSES	5,010	2,759	2,639	4,000	2,439	3,174	4,000	4,000	4,000	4,000
	TOTAL OTHER	49,398	59,063	67,348	55,413	41,323	36,599	57,413	57,413	57,413	57,413
	TOTAL EXPENSES	790,845	913,589	949,018	924,760	623,156	647,114	980,456	994,528	995,331	976,442
	NET OPERATING	-5,367	-23,941	147,420	119,740	309,711	234,590	90,259	19,915	19,112	38,001

**Aquatics Expense/Revenue
Selected Budget Details 2020**

EXPENSES		REVENUES	
Computer Supplies	\$ 2,500	Member Dues	\$ 428,921
Desktop Printer Ink	\$ 2,000	Pool Memberships	\$ 226,901
Misc. Supplies	\$ 500	Beach Club Debt	\$ 126,000
Gas & Oil	\$ 4,200	Realtor Packages	\$ 53,580
Mileage for personal Car use/Company Car		Beach Club Photo Idea	\$ 22,440
Contract Services	\$ 14,000	Facility Rentals	\$ 9,000
Character Rentals: Santa, Minion, Princess	\$ 2,000	Private Parties at pools	\$ 9,000
Pest Control	\$ 2,000	Coupons	\$ 105,000
Fire Extinguishers/Alarm Service	\$ 100	Reduced daily fees through coupons	
Cleaning Services	\$ 3,250	Cash Fees	\$ 216,000
Drainfast	\$ 1,000	Daily uses	
PT Services at Pool	\$ 1,650	Birthday Parties	
Deep Cleaning Annual	\$ 4,000	Event fees (Dive ins, Swim W/Santa ETC)	
Uniforms	\$ 13,000	Swim Classes	\$ 210,000
Lifeguard Staff	\$ 8,000	Swim Lessons	
Front Desk Staff	\$ 3,000	Private Lessons	
Supervisor Staff	\$ 2,000	Exercise Classes	
(Swimsuits, Rash Guards, Wet Suits, Cotton Clothing, Hats, ETC)		Junior Lifeguard	
Supplies	\$ 27,000	Vending	\$ 9,000
Office Supplies	\$ 7,500	Snacks sold at pools	
Pool equipment	\$ 7,000	Water Shoes sold	
Copy Paper	\$ 1,000	Goggles, Swim Caps, Ear plugs	
Event Items	\$ 3,500	Soda products sold	
First Aid	\$ 4,500	Ice cream	
Lifeguard Supplies (Whistle, FA Kits)	\$ 1,000	Miscellaneous	\$ 30,522
AED Batteries/Pads	\$ 1,500	SDHS Swim Team	\$ 4,000
Wristbands (Beach Club Pool)	\$ 1,000	OPST	\$ 20,060
Miscellaneous (Miscellaneous ranges from keys to tools etc)		4th Grade Swim Program	\$ 6,462
Chemicals	\$ 29,000		
Pool Chemicals	\$ 29,000		
Cleaning Supplies	\$ 6,000		
Bleach, Comet, Holt Items	\$ 6,000		
Class Instruction	\$ 18,000		
Account used to pay the instructors to teach the classes	\$ 18,000		
Employee Support	\$ 1,800		
Incentives, Staff seasonal party, meeting lunches			
Training	\$ 3,500		
Lifeguard training, CPO classes, WSI classes, Certifications			
Junior Lifeguard Meals			