

**BEACH CLUB
2020 BUDGET WORKSHEET**

| | 2016 | 2017 | 2018 | 2019 | 2018 | 2019 | 2020 | 2020 | 2020 | |
|-----------------------------|----------------|----------------|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------|
| | ACTUALS | ACTUALS | ACTUALS | BUDGET | YTD NOV | FORECAST | PROPOSED | RECOMMEND | FINAL | |
| REVENUE | | | | | | | | | | |
| 329 FACILITY RENTAL | 4,700 | 7,750 | 1,000 | 4,000 | 0 | 0 | 0 | 0 | 0 | |
| 384 FOOD BANQUET | 8,392 | 4,067 | 231 | 4,000 | 818 | 818 | 818 | 818 | 818 | |
| 385 FOOD REGULAR | 243,167 | 240,296 | 215,478 | 240,300 | 266,628 | 266,628 | 266,628 | 266,628 | 266,628 | |
| 386 BEVERAGE REGULAR | 176,656 | 181,957 | 186,129 | 186,100 | 180,653 | 180,653 | 180,653 | 180,653 | 180,653 | |
| 387 BEVERAGE BANQUET | 10,600 | 6,621 | 13,756 | 14,600 | 7,450 | 7,449 | 7,449 | 7,449 | 7,449 | |
| TOTAL REVENUE | 443,515 | 440,691 | 416,594 | 449,000 | 455,549 | 455,548 | 455,548 | 455,548 | 455,548 | |
| COST OF SALES | | | | | | | | | | |
| 402 FOOD BANQUET | 2,544 | 1,423 | 55 | 1,000 | 0 | 0 | 0 | 0 | 0 | |
| 403 FOOD REGULAR | 71,364 | 68,159 | 105,544 | 72,090 | 82,456 | 82,456 | 82,456 | 82,456 | 82,456 | 31% |
| 405 BEVERAGE REGULAR | 36,498 | 42,447 | 41,448 | 37,220 | 36,371 | 36,371 | 36,371 | 36,371 | 36,371 | 20% |
| 406 BEVERAGE BANQUET | 2,640 | 1,655 | 3,725 | 3,650 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL COST | 113,046 | 113,684 | 150,772 | 113,960 | 118,827 | 118,827 | 118,827 | 118,827 | 118,827 | 26% |
| NET REVENUE | 330,469 | 327,007 | 265,822 | 335,040 | 336,722 | 336,721 | 336,721 | 336,721 | 336,721 | 74% |
| EXPENSES | | | | | | | | | | |
| 419 PAYROLL BANQUET | 501 | 668 | 4,040 | 3,120 | 0 | 0 | 0 | 0 | 0 | |
| 420 PAYROLL REGULAR | 96,649 | 92,372 | 151,243 | 110,745 | 105,827 | 105,827 | 105,827 | 105,827 | 105,827 | |
| 435 OVERTIME | 1,300 | 1,044 | 21,310 | 1,500 | 0 | 0 | 0 | 0 | 0 | |
| 445 PAYROLL COST | 27,820 | 26,927 | 12,597 | 9,019 | 14,186 | 14,186 | 14,186 | 14,186 | 14,186 | |
| 460 EMPLOYEES | 200 | 0 | 42 | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL PAYROLL | 126,470 | 121,011 | 189,232 | 124,384 | 120,013 | 120,013 | 120,013 | 120,013 | 120,013 | 26% |
| CONTRACT/SUPPLIES | | | | | | | | | | |
| 475 COMPUTER SUPPLIES | 156 | 80 | 4,331 | 1,000 | 983 | 1,223 | 1,223 | 1,223 | 1,223 | |
| 480 CREDIT CARDS | 8,060 | 8,141 | 8,617 | 8,300 | 9,107 | 9,238 | 9,238 | 9,238 | 9,238 | |
| 487 ENTERTAINMENT | 10,608 | 13,904 | 29,300 | 17,000 | 4,617 | 5,350 | 5,350 | 5,350 | 5,350 | |
| 490 LINENS | 0 | 0 | 0 | 0 | 773 | 773 | 773 | 773 | 773 | |
| 499 UNIFORMS | 0 | 1,213 | 2,574 | 2,000 | 2,231 | 2,231 | 2,231 | 2,231 | 2,231 | |
| 504 CONTRACT SERVICES | 9,776 | 10,873 | 19,107 | 9,750 | 5,113 | 5,450 | 5,450 | 5,450 | 5,450 | |
| 507 BAR SUPPLIES | 0 | 170 | 252 | 250 | 5,220 | 4,786 | 4,786 | 4,786 | 4,786 | |
| 510 GLASSWARE | 0 | 0 | 0 | 0 | 760 | 760 | 760 | 760 | 760 | |
| 513 CLEANING SUPPLIES | 1,786 | 1,373 | 1,843 | 1,850 | 4,130 | 3,729 | 3,729 | 3,729 | 3,729 | |
| 522 KITCHEN SUPPLIES | 935 | 663 | 867 | 900 | 3,069 | 3,069 | 3,069 | 3,069 | 3,069 | |
| 525 PAPER GOODS | 9,957 | 9,446 | 13,713 | 14,000 | 8,705 | 8,705 | 8,705 | 8,705 | 8,705 | |
| 561 PRINTING | 0 | 0 | 0 | 0 | 585 | 585 | 585 | 585 | 585 | |
| 564 SUPPLIES | 982 | 3,262 | 2,853 | 3,000 | 2,512 | 2,511 | 2,511 | 2,511 | 2,511 | |
| TOTAL CONTR/SUPPLIES | 42,260 | 49,125 | 83,457 | 58,050 | 47,805 | 48,410 | 48,410 | 48,410 | 48,410 | 11% |
| REPAIRS/MAINTENANCE | | | | | | | | | | |
| 581 EQUIPMENT-LABOR | 80 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 594 EQUIPMENT | 662 | 575 | 2,380 | 2,500 | 2,792 | 2,791 | 2,791 | 2,791 | 2,791 | |
| TOTAL REPAIRS/MAINT | 742 | 575 | 2,380 | 2,500 | 2,792 | 2,791 | 2,791 | 2,791 | 2,791 | 1% |
| UTILITIES | | | | | | | | | | |
| 620 ELECTRICITY | 8,753 | 7,245 | 8,127 | 8,300 | 4,595 | 7,309 | 7,309 | 7,309 | 7,309 | |
| 623 PROPANE GAS | 3,403 | 3,406 | 6,322 | 6,330 | 3,609 | 3,772 | 3,772 | 3,772 | 3,772 | |
| 629 TELEPHONE | 2,281 | 2,415 | 2,227 | 2,400 | 1,395 | 2,321 | 2,321 | 2,321 | 2,321 | |
| 633 WATER/SEWER | 5,778 | 5,796 | 9,838 | 7,685 | 4,480 | 7,840 | 7,840 | 7,840 | 7,840 | |
| TOTAL UTILITIES | 20,215 | 18,862 | 26,514 | 24,715 | 14,079 | 21,242 | 21,242 | 21,242 | 21,242 | 5% |
| OTHER COSTS | | | | | | | | | | |
| 688 INSURANCE | 13,577 | 18,235 | 17,374 | 16,883 | 11,862 | 20,668 | 20,668 | 20,668 | 20,668 | |
| 696 PERMITS/LICENSES | 2,274 | 2,371 | 3,234 | 2,400 | 1,209 | 2,178 | 2,178 | 2,178 | 2,178 | |
| 697 PROMOTION | 1,605 | 2,582 | 47,628 | 4,800 | 0 | 0 | 0 | 0 | 0 | |
| 698 MANAGEMENT FEES | 0 | 0 | 0 | 0 | 7,010 | 16,816 | 16,816 | 16,816 | 16,816 | |
| 700 TAXES | 0 | 0 | 0 | 0 | 1,532 | 1,532 | 1,532 | 1,532 | 1,532 | |
| TOTAL OTHER | 17,456 | 23,188 | 68,236 | 24,083 | 21,613 | 41,194 | 41,194 | 41,194 | 41,194 | 9% |
| TOTAL EXPENSES | 207,143 | 212,761 | 369,819 | 233,732 | 206,302 | 233,650 | 233,650 | 233,650 | 233,650 | 51% |
| NET OPERATING | 123,326 | 114,246 | -103,997 | 101,308 | 130,420 | 103,071 | 103,071 | 103,071 | 103,071 | 23% |