

**TERN GRILLE  
2020 BUDGET WORKSHEET**

	2016	2017	2018	2019	2018	2019	2019	2019	2020	2020	2020
	ACTUALS	ACTUAL	ACTUALS	BUDGET	YTD NOV	YTD NOV	FORECAST	PROPOSED	RECOMMEND	FINAL	
<b>REVENUE</b>											
384	0	0	837	0	837	0	2,209	0	0	0	0
							2,209				
385	93,820	86,922	89,599	97,098	72,017	58,417	90,691	91,000	91,000	91,000	
386	84,597	79,107	102,109	87,902	79,356	67,218	88,269	89,000	89,000	89,000	
387	0	0	794	0	794	0	0	0	0	0	0
398	0	0	91	0	91	0	0	0	0	0	0
	<b>178,417</b>	<b>166,029</b>	<b>193,430</b>	<b>185,000</b>	<b>153,095</b>	<b>127,844</b>	<b>181,169</b>	<b>180,000</b>	<b>180,000</b>	<b>180,000</b>	
<b>COST OF SALES</b>											
402			209	0	209	0	0	0	0	0	0
403	40,813	43,461	37,683	38,839	25,743	27,215	37,874	36,400	36,400	36,400	40%
405	31,422	31,610	26,542	26,371	21,621	28,684	33,793	26,700	26,700	26,700	30%
406			198	0	198	0	0	0	0	0	0
	<b>72,235</b>	<b>75,071</b>	<b>64,632</b>	<b>65,210</b>	<b>47,771</b>	<b>55,899</b>	<b>71,667</b>	<b>63,100</b>	<b>63,100</b>	<b>63,100</b>	<b>35%</b>
	<b>106,182</b>	<b>90,958</b>	<b>128,798</b>	<b>119,790</b>	<b>105,324</b>	<b>71,945</b>	<b>109,502</b>	<b>116,900</b>	<b>116,900</b>	<b>116,900</b>	<b>65%</b>
	60%	55%	67%	65%	69%	56%	60%	65%	65%	65%	
<b>EXPENSES</b>											
419			605	0	605	0	0	0	0	0	0
420			62,993	61,145	46,674	28,836	51,842	60,822	61,145	60,822	
435			17,835	1,800	16,826	2,735	2,478	1,800	1,800	1,800	
445			11,602	11,923	8,520	5,579	10,628	15,434	17,022	15,434	
455			127	0	127	0	0	0	0	0	0
460			825	800	800	0	800	800	800	800	800
465			-	800	0	0	800	800	800	800	800
			<b>93,987</b>	<b>76,468</b>	<b>73,552</b>	<b>37,150</b>	<b>66,548</b>	<b>79,656</b>	<b>81,567</b>	<b>79,656</b>	
			49%	41%	48%	29%	37%	44%	45%	44%	
<b>CONTRACT/SUPPLIES</b>											
480			2,813	2,000	2,090	700	1,550	2,000	2,000	2,000	
						59					
487			6,250	0	6,250	0	0	0	0	0	0
490			9	1,333	0	0	1,333	250	250	250	
499			1,631	800	1,631	100	800	500	500	500	
504			11,053	6,800	6,571	3,312	4,995	6,800	6,800	6,800	
513			596	1,650	221	678	1,638	1,650	1,650	1,650	
522			954	1,200	526	266	987	1,000	1,000	1,000	
525			6,233	6,700	5,334	4,921	6,703	6,500	6,500	6,500	
552			560	2,000	560	270	1,770	1,200	1,200	1,200	
564			1,915	3,000	976	742	2,865	2,000	2,000	2,000	
			<b>32,014</b>	<b>25,483</b>	<b>24,159</b>	<b>11,048</b>	<b>22,641</b>	<b>21,900</b>	<b>21,900</b>	<b>21,900</b>	
			17%	14%	16%	9%	12%	12%	12%	12%	
<b>REPAIRS/MAINTENANCE</b>											
594			1,952	0	521	0	0	1,000	1,000	1,000	
			<b>1,952</b>	<b>0</b>	<b>521</b>	<b>0</b>	<b>0</b>	<b>1,000</b>	<b>1,000</b>	<b>1,000</b>	
<b>UTILITIES</b>											
620			9,711	12,000	5,342	5,053	10,905	11,000	11,000	11,000	
623			1,480	3,000	1,354	0	3,000	200	200	200	
626			1,647	2,000	937	2,252	2,722	2,000	2,000	2,000	
629			1,712	900	786	1,570	1,420	900	900	900	
633			3,781	2,354	2,827	1,372	2,354	2,354	2,354	2,354	
			<b>18,331</b>	<b>20,254</b>	<b>11,246</b>	<b>10,247</b>	<b>20,401</b>	<b>16,454</b>	<b>16,454</b>	<b>16,454</b>	
			9%	11%	7%	8%	11%	9%	9%	9%	
<b>OTHER COSTS</b>											
688			4,792	4,795	3,794	3,175	4,795	4,795	4,795	4,795	
696			4,673	3,500	2,056	2,058	3,500	3,500	3,500	3,500	
697			9,552	600	9,073	72	600	500	500	500	
699			-	0	0	0	0	0	0	0	0
			<b>19,017</b>	<b>8,895</b>	<b>14,923</b>	<b>5,305</b>	<b>8,895</b>	<b>8,795</b>	<b>8,795</b>	<b>8,795</b>	
			<b>165,301</b>	<b>131,100</b>	<b>124,401</b>	<b>63,750</b>	<b>118,485</b>	<b>127,805</b>	<b>129,716</b>	<b>127,805</b>	<b>71%</b>
			<b>-36,503</b>	<b>-11,310</b>	<b>-19,077</b>	<b>8,195</b>	<b>-8,983</b>	<b>-10,905</b>	<b>-12,816</b>	<b>-10,905</b>	<b>-6%</b>

**Tern Grille  
Selected Budget Details 2020**

	<b>FY 2020</b>
<b>Contract Services</b>	<b>6,800</b>
Direct TV	2,030
Drainfast	2,800
Yamaha Maint	780
Pest Control	900
Grinding	290
<b>Supplies</b>	<b>2,000</b>
Decorations, baskets, liners, trash cans, ice buckets, etc.	
<b>Insurance</b>	<b>4,795</b>
Building	2,700
Liability	2,095