

YACHT CLUB										
2020 BUDGET WORKSHEET										
	2016	2017	2018	2019	2018	2019	2020	2020	2020	
	ACTUALS	ACTUALS	ACTUALS	BUDGET	YTD NOV	FORECAST	PROPOSED	RECOMMEND	FINAL	
REVENUE										
329	FACILITY RENTAL	42,881	41,454	18,950	25,000	24,463	24,463	24,463	24,463	24,463
384	FOOD BANQUET	405,495	342,161	216,526	310,000	203,996	203,996	203,996	203,996	203,996
385	FOOD REGULAR	740,847	670,645	563,059	672,000	997,414	1,167,414	1,167,414	1,167,414	1,167,414
386	BEVERAGE REGULAR	491,239	509,941	393,523	495,000	628,820	742,207	742,207	742,207	742,207
387	BEVERAGE BANQUET	155,580	130,492	97,252	105,000	86,182	86,182	86,182	86,182	86,182
	TOTAL REVENUE	1,836,042	1,694,693	1,289,310	1,607,000	1,940,875	2,224,262	2,224,262	2,224,262	2,224,262
COST OF SALES										
402	FOOD BANQUET	142,749	119,904	54,088	77,500	0	0	0	0	0
403	FOOD REGULAR	289,597	261,328	302,039	268,800	483,006	534,927	534,927	534,927	46%
405	BEVERAGE REGULAR	127,452	137,374	127,306	123,750	142,436	177,050	177,050	177,050	24%
406	BEVERAGE BANQUET	37,707	32,623	24,271	26,250	0	0	0	0	0
	TOTAL COST	597,505	551,229	507,704	496,300	625,442	711,977	711,977	711,977	32%
	NET REVENUE	1,238,537	1,143,464	781,606	1,110,700	1,315,433	1,512,285	1,512,285	1,512,285	68%
		67%	67%	61%	69%	68%	68%	68%	68%	68%
EXPENSES										
419	PAYROLL BANQUET	113,695	90,067	59,879	83,000	0	0	0	0	0
420	PAYROLL REGULAR	510,702	523,196	592,297	455,785	592,848	775,848	775,848	775,848	775,848
435	OVERTIME	19,004	43,586	67,234	2,000	0	0	0	0	0
445	PAYROLL COST	160,463	176,144	158,342	155,024	87,630	116,890	116,890	116,890	116,890
455	CONTRACT LABOR	6,126	9,577	4,951	1,719	0	0	0	0	0
460	EMPLOYEES	1,103	346	176	1,000	0	0	0	0	0
465	TRAINING	1,301	481	0	1,500	566	566	566	566	566
	TOTAL PAYROLL	812,394	843,397	882,879	700,028	681,044	893,304	893,304	893,304	40%
		44%	50%	68%	44%	35%	40%	40%	40%	40%
CONTRACT/SUPPLIES										
475	COMPUTER SUPPLIES	1,323	5,726	7,286	4,000	7,288	10,788	10,788	10,788	10,788
480	CREDIT CARDS	37,760	37,174	33,733	37,000	49,208	63,994	63,994	63,994	63,994
481	EMPLOYEE ADS	1,593	1,333	55	1,500	0	0	0	0	0
484	EQUIPMENT RENTAL	0	170	974	200	356	941	941	941	941
487	ENTERTAINMENT	63,769	89,229	91,861	100,000	61,198	74,472	74,472	74,472	74,472
490	LINENS	15,409	13,711	13,461	14,000	13,342	14,697	14,697	14,697	14,697
499	UNIFORMS	8,415	5,751	3,250	8,000	10,118	10,118	10,118	10,118	10,118
504	CONTRACT SERVICES	74,992	70,638	68,077	36,345	15,572	19,830	19,830	19,830	19,830
507	BAR SUPPLIES	354	803	1,333	1,500	16,675	21,144	21,144	21,144	21,144
510	GLASSWARE	3,053	3,104	18	4,000	8,323	9,324	9,324	9,324	9,324
513	CLEANING SUPPLIES	28,328	24,842	21,593	25,000	22,090	27,884	27,884	27,884	27,884
519	DECORATIONS	3,845	4,712	317	5,282	0	0	0	0	0
522	KITCHEN SUPPLIES	8,209	9,039	6,283	8,500	21,972	25,866	25,866	25,866	25,866
525	PAPER GOODS	26,199	27,184	14,967	25,000	34,578	39,034	39,034	39,034	39,034
552	GAS/OIL	1,398	1,391	1,011	1,040	0	0	0	0	0
558	POSTAGE	162	70	12	300	0	0	0	0	0
561	PRINTING	386	2,369	0	90	3,662	4,161	4,161	4,161	4,161
564	SUPPLIES	8,545	8,409	16,373	8,500	7,752	9,226	9,226	9,226	9,226
	TOTAL CONTR/SUPPLIES	283,740	305,655	280,604	280,257	272,134	331,479	331,479	331,479	15%
		15%	18%	22%	17%	14%	15%	15%	15%	15%
REPAIRS/MAINTENANCE										
578	AUTO/TRUCK-LABOR	0	0	0	0	0	0	0	0	0
579	AUTO/TRUCK	23	252	90	500	0	0	0	0	0
581	EQUIPMENT-LABOR	160	180	0	0	0	0	0	0	0
594	EQUIPMENT	4,379	2,557	4,044	5,197	17,812	25,026	25,026	25,026	25,026
	TOTAL REPAIRS/MAINT	4,562	2,989	4,134	5,697	17,812	25,026	25,026	25,026	1%
UTILITIES										
620	ELECTRICITY	49,206	53,516	43,976	50,000	36,870	62,784	62,784	62,784	62,784
623	PROPANE GAS	55,507	43,019	28,780	58,000	13,786	48,949	48,949	48,949	48,949
626	REFUSE REMOVAL	5,127	5,241	5,618	5,436	8,010	14,297	14,297	14,297	14,297
629	TELEPHONE	15,939	17,269	13,932	7,500	3,236	6,546	6,546	6,546	6,546
633	WATER/SEWER	16,304	16,008	15,285	14,588	8,505	14,790	14,790	14,790	14,790
	TOTAL UTILITIES	142,083	135,053	107,591	135,524	70,407	147,366	147,366	147,366	7%
		8%	8%	8%	8%	4%	7%	7%	7%	7%
OTHER COSTS										
681	DUES/SUBSCRIPTIONS	1,048	825	35	825	0	0	0	0	0
688	INSURANCE	25,800	28,326	27,323	27,334	28,817	48,014	48,014	48,014	48,014
696	PERMITS/LICENSES	3,666	4,412	5,511	3,986	2,058	3,528	3,528	3,528	3,528
697	PROMOTIONS/DISCOUNTS	41,673	53,495	150,587	50,000	0	0	0	0	0
698	MANAGEMENT FEES	0	0	0	0	107,443	156,580	156,580	156,580	156,580
700	TAXES	0	0	0	0	6,691	8,075	8,075	8,075	8,075
	TOTAL OTHER	72,187	87,058	183,456	82,145	145,009	216,197	216,197	216,197	10%
	TOTAL EXPENSES	1,314,966	1,374,152	1,458,664	1,203,651	1,186,406	1,613,372	1,613,372	1,613,372	73%
	NET	-76,429	-230,688	-677,058	-92,951	129,027	-101,087	-101,087	-101,087	-5%