OCEAN PINES ASSOCIATION
RECREATION AND PARKS
September 30, 2023

	MONTH ACTUAL	MONTH BUDGET	$ VARIANCE	YTD ACTUAL	YTD BUDGET	$ VARIANCE	FISCAL YEAR BUDGET
REVENUES							
CLASSES & CLINICS	949	762	187	7,440	7,217	223	16,000
GRANTS	(140)	-	(140)	810	15,693	(14,883)	20,000
FACILITY RENTALS	1,261	1,629	(368)	11,314	8,777	2,537	16,000
LEAGUE FEES	40	61	(21)	8,527	7,917	610	38,000
SPECIAL EVENTS	535	8,384	(7,849)	12,576	45,440	(32,864)	75,000
FARMER'S MARKET	2,475	558	1,917	19,790	17,650	2,140	21,000
CAMP O.P.	(340)	-	(340)	226,687	175,500	51,187	175,500
DOG FEES	330	494	(164)	4,850	5,923	(1,073)	7,500
VENDING (NET)	17	-	17	619	1,740	(1,122)	1,700
MERCHANDISE (NET)	50	32	18	6,846	5,065	1,781	5,060
MISCELLANEOUS	105	-	105	560	2,000	(1,440)	2,000
NET REVENUES	**5,282**	**11,920**	**(6,638)**	**300,019**	**292,923**	**7,096**	**377,760**
EXPENSES							
WAGES & BENEFITS	21,747	34,615	12,868	229,085	253,831	24,746	504,022
SERVICES & SUPPLIES	6,627	6,480	(147)	42,387	33,420	(8,967)	75,193
MAINTENANCE & REPAIRS	8,060	3,104	(4,956)	28,703	10,066	(18,638)	38,400
UTILITIES	4,289	3,691	(598)	18,536	17,276	(1,260)	53,800
OTHER COSTS	10,878	12,271	1,393	145,800	151,594	5,794	227,097
TOTAL OPERATING COSTS	**51,601**	**60,161**	**8,560**	**464,512**	**466,186**	**1,675**	**898,512**
NET OPERATING	**(46,319)**	**(48,242)**	**1,923**	**(164,493)**	**(173,263)**	**8,771**	**(520,752)**

OCEAN PINES ASSOCIATION
GOLF OPERATIONS
September 30, 2023

	MONTH ACTUAL	MONTH BUDGET	$ VARIANCE	YTD ACTUAL	YTD BUDGET	$ VARIANCE	YTD LAST YEAR
REVENUES							
MEMBER DUES	1,167	-	1,167	179,875	164,560	15,315	164,687
CART FEES	38,464	34,551	3,914	355,326	269,270	86,056	269,345
GREEN FEES	100,183	125,054	(24,872)	605,321	608,203	(2,881)	596,662
GOLF ACADEMY	(381)	-	(381)	4,256	-	4,256	-
VENDING	141	-	141	761	-	761	6
MERCHANDISE	21,776	11,038	10,738	119,684	72,255	47,429	104,729
DRIVING RANGE	7,858	6,837	1,021	50,757	34,718	16,039	40,648
LESSONS	1,045	-	1,045	7,281	-	7,281	-
MISCELLANEOUS	849	1,096	(247)	11,680	25,879	(14,199)	28,358
TOTAL REVENUES	**171,102**	**178,576**	**(7,474)**	**1,334,941**	**1,174,886**	**160,056**	**1,204,435**
COST OF SALES							
VENDING	22	-	(22)	288	-	(288)	-
MERCHANDISE	17,937	8,008	(9,930)	78,773	46,397	(32,376)	69,891
TOTAL COST OF SALES	**17,959**	**8,008**	**(9,952)**	**79,062**	**46,397**	**(32,665)**	**69,891**
NET REVENUES	**153,142**	**170,568**	**(17,425)**	**1,255,880**	**1,128,488**	**127,391**	**1,134,544**
EXPENSES							
WAGES & BENEFITS	30,834	27,486	(3,347)	178,171	150,410	(27,761)	148,576
SERVICES & SUPPLIES	5,108	6,101	993	32,592	41,726	9,134	49,124
MAINTENANCE	409	-	(409)	4,593	-	(4,593)	65
UTILITIES	2,740	2,804	65	10,984	12,677	1,693	11,624
OTHER COSTS	2,975	3,102	127	17,903	12,144	(5,759)	14,516
TOTAL EXPENSES	**42,065**	**39,494**	**(2,571)**	**244,242**	**216,957**	**(27,285)**	**223,905**
NET OPERATING	**111,078**	**131,074**	**(19,997)**	**1,011,638**	**911,532**	**100,106**	**910,639**

OCEAN PINES ASSOCIATION
GOLF MAINTENANCE
September 30, 2023

	MONTH ACTUAL	MONTH BUDGET	$ VARIANCE	YTD ACTUAL	YTD BUDGET	$ VARIANCE	YTD LAST YEAR
REVENUES							
MISCELLANEOUS	-	-	-	-	-	-	6,500
TOTAL REVENUES	**-**	**-**	**-**	**-**	**-**	**-**	**6,500**
EXPENSES							
WAGES & BENEFITS	39,249	40,979	1,730	206,913	221,190	14,277	196,862
SERVICES & SUPPLIES	11,443	19,791	8,348	147,819	128,052	(19,767)	151,225
MAINTENANCE	5,279	3,394	(1,885)	23,480	28,140	4,660	22,236
UTILITIES	4,259	4,502	243	16,933	16,280	(653)	18,941
OTHER COSTS	3,502	1,585	(1,917)	10,761	8,490	(2,271)	8,120
TOTAL EXPENSES	**63,732**	**70,251**	**6,519**	**405,907**	**402,152**	**(3,754)**	**397,384**
NET OPERATING	**(63,732)**	**(70,251)**	**6,519**	**(405,907)**	**(402,152)**	**(3,754)**	**(390,884)**