



OCEAN PINES ASSOCIATION, INC.
BOARD OF DIRECTORS' SPECIAL MEETING
Monday, November 25, 2024
7:00 p.m., Board Room

PRESENT: Stuart Lakernick, Rick Farr, John Latham, Monica Rakowski, Elaine Brady, Jeff Heavner, and Steve Jacobs.

ALSO PRESENT: John Viola, Bruce Bright (legal counsel), 1 Association member, and approximately 5 attendees through Microsoft Teams.

Call to Order –

Stuart Lakernick called the meeting to order at 7:00 p.m. with the Pledge of Allegiance.

Approval of Agenda –

Mr. Farr moved to approve the agenda, Ms. Rakowski seconded, all in favor.

President's Remarks –

Dr. Lakernick thanked John Viola and his team for their work on the RFP. He also thanked those who submitted proposals. While tonight's meeting includes a motion to begin negotiations with the selected bidder, the winning bidder will not be announced until after negotiations.

Public Comments –

None

New Business –

Motion to authorize the General Manager to begin negotiation of a food and beverage contract – Stuart Lakernick

Dr. Lakernick moved to authorize the General Manager to begin negotiations with the selected vendor, Ms. Rakowski seconded.

Discussion: Ms. Brady thanked John Viola and his team for a fair and thorough process. Mr. Latham added that the process was very professional, and the team put forward a good RFP. Ms. Rakowski commented that it was a good idea to bring in an RFP expert who helped bring forward a well-thought-out bid. Mr. Farr noted that the presentation during the closed meeting was clear and concise that helped the Board make a decision that would be in the best interest of Ocean Pines. Mr. Heavner also thanked John Viola and his team for making it clear who the choice should be. Mr. Jacobs noted that it was a comprehensive process with the best interest to maximize revenues for Ocean Pines, and keeping the identity of the clients' anonymous helps keep the process neutral.

Dr. Lakernick suspended Roberts Rules to allow John Viola to comment. Mr. Viola thanked the Board for their support during the process.

Dr. Lakernick again thanked John Viola for the herculean task during the RFP process, to include time to vet each proposal and present recommendations to the Board.

All were in favor of authorizing the General Manager to begin negotiations.

Adjournment – Dr. Lakernick moved to adjourn, Ms. Rakowski seconded, all in favor.

The meeting adjourned at 7:12 p.m.

Respectfully submitted:
John Latham, Secretary