

## **CAC Meeting minutes 10/18/18**

**In Attendance:** Gary Miller, Herb Roe, Larry Bohanan, Gail Lynch, Donna Hickey, Gerald Horn, Lew Furman

Meeting called to order @ 4:05 pm

### **Discussions**

#### **Terns Grill**

Terns Grill is currently being run by the OP Golf Club and is experiencing similar problems that persisted at the YC prior to the Matt Ortt Company taking over management.

Nothing is available to pick up for a quick bite to eat when players are making the turn from the 9th hole. A committee member stopped in to grab a simple chicken salad sandwich "to go" and after a 10 minute wait left to continue play. This is an ongoing problem caused by either understaffing or inability to multi-task by the staff. It should be an easy matter to have simple sandwich items that can be put together quickly. Pre made chicken and/or tuna salad, a ham & cheese or just hot dogs would only take a couple minutes to assemble, even if the cook is preparing other items.

When customers have completed their rounds, they might want to stop in for a drink and some snacks, so this should be an opportunity to make additional sales. Unfortunately, the only snacks available are the very small size forcing customers to buy several if they want to hang around for a while, or decide to cut their time short. Offering free or low cost baskets of popcorn, peanuts or pretzels (purchased in bulk) would be an incentive for customers to hang around longer and, especially if the snacks are salty, buy more drinks.

The other issue is the hours of operation. There are a number of golf groups that don't start play until after work. Recently a group of women had planned to tee off at 4pm and stop into the bar after playing to have some simple food and drinks at around 6pm. This was a group of 12 ladies who wanted to spend money on both golf and dinner, but because the grill closed at 5pm, went to another course. Both OP Golf and the Terns Grill lost an opportunity to make easy money because the Terns Grill closes before customers are done playing.

The Committee would strongly suggest that the Matt Ortt company be consulted on how to better run this food operation. Or better yet, contract with them to manage it completely.

**Handicapped Parking and access to the YC.**

This is a topic that has been discussed ever since the new YC was built. For easy access to the YC, especially with the new entrance location, handicapped parking should be on the pool side of the building. There should also be automated door openers to allow not only wheelchair bound customers, but members of the aging population, easier access to the building and its restrooms.

### **Future Events**

Trivia Night started on Thursday Oct. 4th. and has drawn a large crowd of 100+ each week since.

On Sat. Oct. 20th, "Joey & Gina's Italian Comedy Wedding", a special Dinner Theater Show is sold out.

Thanksgiving Dinner buffet with all the fixings is now being advertised and reservations taken with 2 seatings, 1 to 3pm & 4 to 6pm. Cost is \$24.99/pp

The OP 50th Anniversary Gala on 11/10 from 5:30 to 11:30 pm. Tickets for this premier event are on sale now.

A New Year's Eve party is also in the works.

On Friday Nov. 2nd there will be a "OP VIP Guest Bar-tending Fundraiser" in support of Atlantic General Hospital's 25th Annual Penguin Swim and will run from 6pm to 9pm. Guest Bartenders include the OPBOD, OPGM John Bailey, Aquatics Dir. Colby Phillips, Marketing Dir. Denise Sawyer and Debbie Donahue from Rec. & Parks. There is NO COST to attend this event! Throughout the evening members of the OC Ravens Roost #44 Penguin Swim Team, and the AGH Foundation, will be selling raffle tickets for various prizes that will be pulled and awarded at regular intervals during the event. ALL money raised will go to the AGH Penguin Swim.

### **Annual Report to the Board**

The Committee is working on our annual report to the Board. As part of that process, we spoke with Matt Ortt to get his thoughts on items we should include in our recommendations for budget consideration by the BOD. Our report will detail a number of suggestions for improvement to the various Clubs of OP brought to us by OP residents as well as discussions with the YC management team and other Committee members. One recommendation that the Committee feels very strongly about is that the Board members ask the Matt Ortt Company to present their own budget for particular items they feel are necessary to enhance the Yacht and Beach Club experience. It seems logical that restaurant professionals will be better able to establish what they need to further improve the facilities and the dining experience, as well as what those items should realistically cost. Our report should be ready to send to the Board in the next couple weeks.

**Meeting Adjourned at 5:30 pm**

**Next meeting is scheduled for Thursday Nov. 15th at 4:00 pm, at the YC**

Respectfully submitted on 10/23/18  
Gary Miller  
CAC secretary